

ABOVE THIS LINE OFFICE USE ONLY



# International Sponsor Application

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Date \_\_\_\_\_ Distributor ID# \_\_\_\_\_ Name \_\_\_\_\_

Rank \_\_\_\_\_ Distributor Phone # \_\_\_\_\_ Email Address \_\_\_\_\_

Mailing Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

## Countries:

- Japan
- Mexico
- United States

By signing this application, I agree to the policies regarding International Sponsoring. I represent that I have had full opportunity (i) to read these policies. (ii) to obtain guidance or advice to my own legal counsel, and (iii) to communicate with LifeVantage concerning any comments or questions about my understanding of these policies.

Signature of Applicant: \_\_\_\_\_

Printed Name of Applicant: \_\_\_\_\_ Date: \_\_\_\_\_

## INTERNATIONAL SPONSORING POLICIES

This document is your application to become an International Sponsor of LifeVantage. When submitted by you and received by LifeVantage, this document becomes part of a legal agreement between you and LifeVantage.

### SECTION 1 – DEFINITIONS:

The contract consists of: (1) this Application between the International Sponsor and the Company (2) the Distributor Application, including its Terms and Conditions; (3) the Policies and Procedures ("P&P"); (4) the LifeVantage\* Compensation Plan (the "Compensation Plan"); (5) the business Entity Form, if applicable; and (6) subsequent amendments to any of the preceding documents.

### SECTION 2 – RESPONSIBILITIES OF INTERNATIONAL SPONSOR:

Distributors may only conduct the business in Authorized Countries. A distributor, who wishes to conduct business in an Authorized Country outside the country of his or her legal citizenship, must ensure compliance with all applicable regulations of the Authorized Country. In addition, every Distributor must sign an International Sponsor Application for conducting business in an Authorized Country outside their home market which must be accepted by the Company prior to any international activity in the authorized Country.

### SECTION 3 – ALLOWED PRE-MARKET CONDUCT:

Prior to the official opening of an Authorized Country, permissible Distributor activity in an unopened country is limited to providing business cards and conducting, organizing or participating in the meetings where the number of attendees to any given meeting, including the Distributor, does not exceed five – Participants in such meetings must be personal acquaintances of the distributor or personal acquaintances of the distributor's personal acquaintances in attendance at the meeting. The meetings must be held in a home or a public establishment but may not be held in a private hotel room.

**SECTION 4 – PROHIBITED PRE-MARKET CONDUCT:**

All cold calling techniques (soliciting persons who are not prior personal acquaintances of the contacting distributor) are strictly prohibited in unopened countries. Distributor pre-market opening conduct prohibited in all countries includes but is not limited to:

1. importing or facilitating the importation of , selling, gifting, or distributing in any manner, Company products, services or product sample;
2. placing any type of advertisement or distributing any promotional materials regarding the Company, its products or the opportunity, except for the Company Approved Sales Aids specifically authorized for distribution in unopened countries as designated by the Company;
3. soliciting or negotiating any agreement for the purpose of committing a citizen or resident of an unopened country to the opportunity, a specific Sponsor or specific line of sponsorship. Furthermore, Distributors may not sign up citizen or resident of unopened countries in an Authorized Country or by using Distributor Agreement forms from an Authorized County, unless the citizen or resident of the unopened country has, at the time of sign up, permanent residence and the legal authorization to work in the Authorized Country. It is the sponsoring Distributor's responsibility to ensure compliance with residency and work authorization requirements. Membership or participation in, or ownership of a corporation, partnership or other legal entity in an Authorized County does not by itself fulfill the residency or legal authorization to work requirements. If a participant to a Distributorship fails to provide verification of residency and work authorization when requested by the Company, the Company may, at its election, declare a Distributor Agreement void from its inception.
4. accepting money or other consideration, or being involved in any financial transaction with any potential Distributor either personally or through an agent, for purposes relating to Company products or the opportunity, including renting, leasing or purchasing facilities for the purpose of promoting or conducting Company-related business;
5. conducting, organizing, or participating in meetings in an Authorized Country with citizens or residents from an unopened county where the number of attendees at the meeting, including the Distributor, exceeds five or the other activities prohibited by Section 3 take place. In conducting meetings in an Authorized County with citizens or residents from an unopened, the same guidelines must be followed as if the meeting were being held in an unopened country; or
6. promoting, facilitating or conducting any type of activity which exceeds the limitations set forth in the Company's Policies and Procedures or which the Company, in its sole discretion, deems to be contradictory to the Company's business or ethical interests in international expansion.

**SECTION 5 – MISCELLANEOUS:**

- A. The Company reserves the right to designate certain countries wherein all pre-marketing conduct is expressly prohibited. It is the responsibility of each Distributor, prior to each instance of conducting pre-market opening activities in an unopened market, to verify through current contact with the Company that the county in which she plans to conduct those activities is not a prohibited county. A Distributor may obtain a list of prohibited countries and Company Approved Sales Aid materials to distribute in other unopened countries by calling the company.
- B. In addition to other remedie3s allowed by the Policies and Procedures, a Distributor, who fails to comply with any provision of these policies, may be prohibited from participating in the affected international market for a period deemed appropriate by the Company. This prohibition could include, but is not limited to the following: the Distributor may have no right to international distribution/sponsorship rights in the affected international market; the Distributor and the Distributor's upline may not be entitled to Bonuses generated by the Distributor and the Distributor's Downline Organization in the respective international market. In addition, in all markets, for a period of up to one year, the Distributor may not be entitled to privileges traditionally afforded Distributors such as recognition at the corporate events or in corporate literature, and receipt of new Distributor packets prior to the official opening of any new market.
- C. A Distributor who has been unable to participate in a market because of non-compliance with this Application, must petition the Company's Compliance Department in writing for written permission to participate in the market after the period of prohibition has passed.
- D. The provisions of these policies do not waive the Company's rights as set forth elsewhere in the Policies and Procedures or in the Contract.

**Signature of Applicant:** \_\_\_\_\_

**Printed Name of Applicant:** \_\_\_\_\_ **Date:** \_\_\_\_\_